

TASA

McALLISTER, WESTMORELAND, VESPER & SCHWARTZ

A PROFESSIONAL CORPORATION

COUNSELLORS AT LAW

BAYPORT ONE
YACHT CLUB DRIVE
WEST ATLANTIC CITY, NJ 08232
609-645-1111

1125 ATLANTIC AVENUE
SUITE 531
ATLANTIC CITY, NJ 08401
609-344-6539

BAYPORT FAX
609-646-2711

ROBERT N. McALLISTER*
R. C. WESTMORELAND
THOMAS J. VESPER*
MARK G. SCHWARTZ
LARRY S. HYBERG
STEPHEN C. RUBINO
JOSEPH B. WHITE
DARA A. QUATTRONE
JOHN M. CAPASSO
CHRISTINE T. RINES
FRANK H. ARMSTRONG
THOMAS M. SAVIN
G. CHRISTIAN PHILLIPS

*General Civil Trial Attorney

August 29, 1990

IN REPLY TO

Bayport FILE NO.

Ms. Suzanne M. Olita
TASA
1166 DeKalb Pike
Blue Bell, PA 19422-1844

RE: Nelson Hendler, M.D., M.S.

Dear Ms. Olita:

I have known you and your service TASA, since I became a lawyer almost 18 years ago. I have used your service time and again when my firm was literally stumped, and could not find any expert in a particular field or professional specialty.

On a chance happening, as always seems to be the case in my profession, I had the distinct pleasure to become acquainted with Dr. Nelson Hendler. Dr. Hendler treated a client who was accused of being a malingerer. Dr. Hendler and his clinic diagnosed the problem as Reflex Sympathetic Dystrophy. The defense battery of three experts diagnosed the client as a malingerer and an exaggerator. After an entire trial on liability only, which we won, the defense was only willing to pay \$150,00.00. However, after taking the deposition of Dr. Nelson Hendler they found that his basis for opinion and absolute candid discussion of the client's past and present problems so illuminated the issue that the defense was willing to concede that their experts did not match up to Dr. Hendler.

The defense agreed that their experts had not done the battery of tests which Dr. Hendler had performed and their experts did not explain as effectively as Dr. Hendler the very real and painful condition that my client was suffering: RSDS. To make a very long case (four years) shorter, the defense ultimately settled for almost \$500,000.00 at the point when not only had we began the damages trial, but when it became obvious that Dr. Hendler would appear at the trial to testify in person.

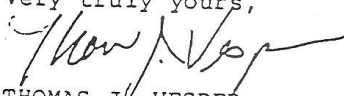
Nelson Hendler, M.D., M.S.
August 29, 1990
Page 2

I have also had the honor to introduce Dr. Hendler as a speaker at various seminars given by the association, which I am currently the President, to wit, the New Jersey branch of the Association of Trial Lawyers of America, ATLA-NJ. At several Boardwalk Seminars, Dr. Hendler has lectured on medical and legal issues and has come away as one of the singularly most applauded and favorably commented upon lecturers. Almost unanimously, the attorneys and doctors who have listened to Dr. Hendler lecture on diagnosing and treating patients with chronic pain, have requested him to return as a lecturer.

In conclusion, I would enthusiastically recommend Dr. Hendler to any lawyer, doctor and/or patient. By his candid, sensitive, thorough and well reasoned approach to medical and legal issues, Dr. Hendler is one of the best expert witnesses and lecturers that I have met. I suppose this can all be summed up by saying that a great teacher is a great teacher, whether in medicine, law or any other profession.

If you have any questions, please feel free to contact me.

Very truly yours,



THOMAS J. VESPER

TJV/mao

cc: Robert Benowitz, President RMS Associates
Rhonda Grallnick, R.N. President Medical Advisors Inc.
Arnold Charow, M.D.
Dr. Nelson Hendler